

Laterite Tanzania

CAPACITY STATEMENT

Data, research and analytics

About Laterite Tanzania

Laterite is a data, research and analytics firm rooted in Africa and specialized in research for social impact. Our goal is to make development research more impactful, by using rigorous techniques to provide context-relevant evidence. Our team combines technical excellence with a deep understanding of the context to deliver high-quality data and insights.

Laterite Tanzania builds on the firm's 14+ years of experience in East Africa. We work on projects across five core sectors: education, public health, agriculture, livelihoods, and gender. Our Tanzania office has a database of 207 enumerators that speak a total of 33 languages. More than half of our enumerators have completed a Master's degree, and half of the enumerators engaged in the last year were women.

7
offices

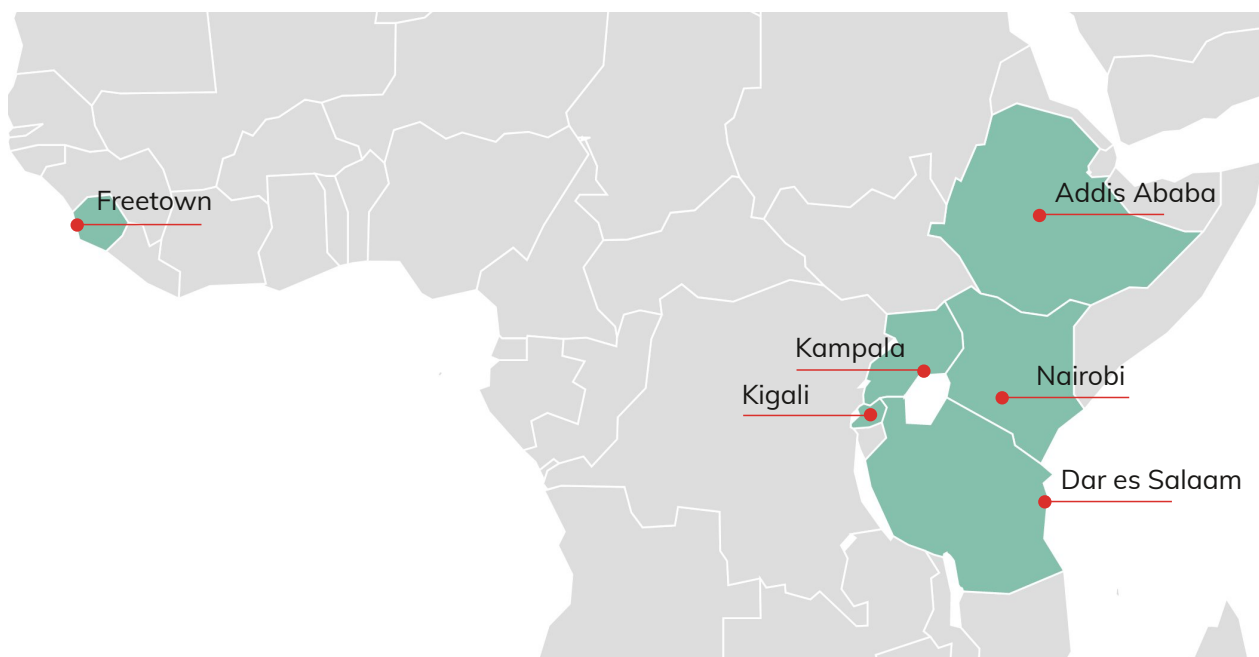
80+
full-time staff

2,000+
enumerators available

50,000+
interviews completed in 2023

34,000+
enumerator days spent on
projects in 2023

Our offices in Africa



What we offer

Our strengths



Expert team of technical professionals with experience in emerging markets



Top quality at every step of the process, from enumerator training to data monitoring and analysis



Strong understanding of the context via our local teams, networks and relationships



Emphasis on **ethically sound research**, prioritizing the dignity of our participants



Full-cycle research project support capabilities, from design to data collection to analysis



We deliver **tech-enabled research**, and continuously seek innovative, data-driven ways to improve our work

Our services



Data

- Quantitative & qualitative data collection
- Phone & SMS surveys
- Audio-assisted surveys
- Behavioral games
- Anthropometric & biometric measurements
- Observational learning and child development assessments



Research

- Program / impact evaluation
- Socio-economic household surveys
- Poverty analysis
- Policy / program landscape mapping
- Learning partnerships
- Design of MEL frameworks



Analytics

- Machine learning
- Predictive analytics and modeling
- Geospatial data and analysis
- Large language models (LLMs) to power Intelligent Knowledge Hubs
- AI tools to accelerate research

Examples of our work

Impact evaluation of a livelihoods project in Tanzania **Stiftungsallianz für Afrika (SAfA)**

SAfA is an alliance of three German foundations (Hanns R. Neumann Stiftung - HRNS, Deutsche Stiftung Weltbevölkerung - DSW and Kühne Foundation), set up to provide training to young people in agriculture, logistics, and sexual and reproductive health. Laterite is leading an evaluation to measure the impact of the SAfA alliance on youth livelihoods in Tanzania.

The mixed-methods evaluation draws a comparison group by matching wards in areas where the programming has not been delivered and will track a group of 1,050 young people (half treatment, half control) for the duration of the four-year study. The baseline took place in early 2024. Laterite is managing all aspects of the evaluation design, data collection and analysis.





Monitoring and evaluation of employment and skills for development in Africa

Deutsche Gesellschaft für

Internationale Zusammenarbeit (GIZ)

Laterite is collecting and analyzing data to support the employment and skills for development in Africa (E4D) team with the implementation of results-based monitoring and evaluation for six E4D projects in Tanzania. Their projects vary in size and scope, ranging from a business coaching project with 300 entrepreneurs to a basic skills training with 4,000 participants. Laterite assists in tracking the progress of the E4D program and evaluating its impact through a results-based monitoring and evaluation system. The data collection includes qualitative Focus Group Discussions and quantitative phone surveys for trainees and enterprises across the projects in Tanzania.

Improving learning through classroom experience in East Africa: Temperature, Lighting and Sound Quality

Foreign Commonwealth and Development Office (FCDO)

Laterite, Fab Inc and academic partners are working to generate evidence on the role of classroom conditions and learning outcomes in the educational experience of students and teachers in Tanzania. The project focuses on light, sound and acoustics, and temperature. The project aims to gather quantitative and qualitative data on light, sound and temperature conditions in Tanzanian schools; draw insights on how these conditions link with school-level infrastructure; generate evidence on the potential links between classroom conditions and learning outcomes; and articulate concrete ideas on how modifications to the classroom environment can enhance learning.

**Laterite Tanzania
builds on Laterite's
more than ten years
of experience in
bringing high-quality
data, research and
advisory services to
East Africa**



Key contacts in Tanzania



Sachin Gathani
Managing Partner

Sachin is one of Laterite's founding partners. He has over 12 years of experience leading complex data collection and research projects across various East African countries. Born and raised in Kenya, Sachin holds a Master's in International Affairs (Economic Policy & African Studies) from Columbia University.



Ravina Pattni
Senior Research Associate

Ravina has expertise in managing and conducting research projects in several East African countries. A Tanzanian national, she has undergraduate degrees in Economics and Development Studies from the University of California, Berkeley and a Masters of Public Administration in Development Practice from Columbia University.



Neema Rwebembela
Senior Field Supervisor

Neema has extensive experience in qualitative and quantitative data collection across Tanzania, with expertise in team management and field logistics. She holds a Bachelor's degree in Sociology from the University of Dar es Salaam. She has worked with government and non-government entities as enumerator, supervisor, and coordinator.

Get in touch

Want to learn more about our work in Tanzania, or discuss a potential opportunity? We look forward to hearing from you!

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www.laterite.com

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DATA | RESEARCH | ANALYTICS

From data to policy